

A Roadmap to Better Benefits, Better Engagement & Better Experiences



Intros

- Name
- Role
- School
- What hoping to get out of discussion today

*At end of discussion plan to share biggest takeaway

Agenda

- 1 Importance of Holistic Well-Being
- 2 Dimensionalizing Employee Care
- 3 Creating Better Experiences

Importance of Holistic Well-Being



Job Satisfaction



EMPLOYEE SATISFACTION VS LOYALTY TO CURRENT ORGANIZATION

While overall job satisfaction and loyalty have increased YOY, both remain at historically low levels



- Employees who intend to be working at their current organization in 12 months.
- Employee satisfaction with current job

OVERALL JOB SATISFACTION RATE

2022

Lowest since first study in 2002

2023

69%

Tied for second-lowest since 2013

Perception Gap



Employers significantly overestimate employee well-being

Aspect of health	% of employees saying they are	% of employers reporting their employees as	Gap
Financially healthy	55%	83%	28% pts.
Mentally healthy	65%	85%	20% pts.
Physically healthy	67%	87%	20% pts.
Socially healthy	67%	86%	19% pts.

Employee Priorities



EMPLOYEES GENERALLY PRIORITIZE EXTRINSIC ELEMENTS OF THEIR WORK; HOWEVER, INTRINSIC FACTORS ARE MORE IMPORTANT IN DRIVING FEELINGS OF CARE AND, THEREFORE, HIGHER SATISFACTION. LOYALTY, AND PRODUCTIVITY

SATISFACTION, LOYALTY, AND PRODUCTIVITY % employees ranking element as most important to % contribution of element to demonstrating demonstrating care (stated) care (derived) Social & Supportive Pay/Compensation 46% 19% Culture Flexibility Professional Growth/ 19% 19% & Work-Life Balance Trainina Purposeful Purposeful 17% 14% Work Work Wellness Programs/ 8% Pay/Compensation 16% Benefits Flexibility Professional **7**% 15% & Work-Life Balance Growth/Training Social & Supportive Wellness Programs/ 6% 14% Culture Benefits Extrinsic motivators or rewards such as money, rewards points or schedules Intrinsic motivators or internal needs including friendship, commitment and loyalty

A Whole Person Approach





Care Across the Employee Experience



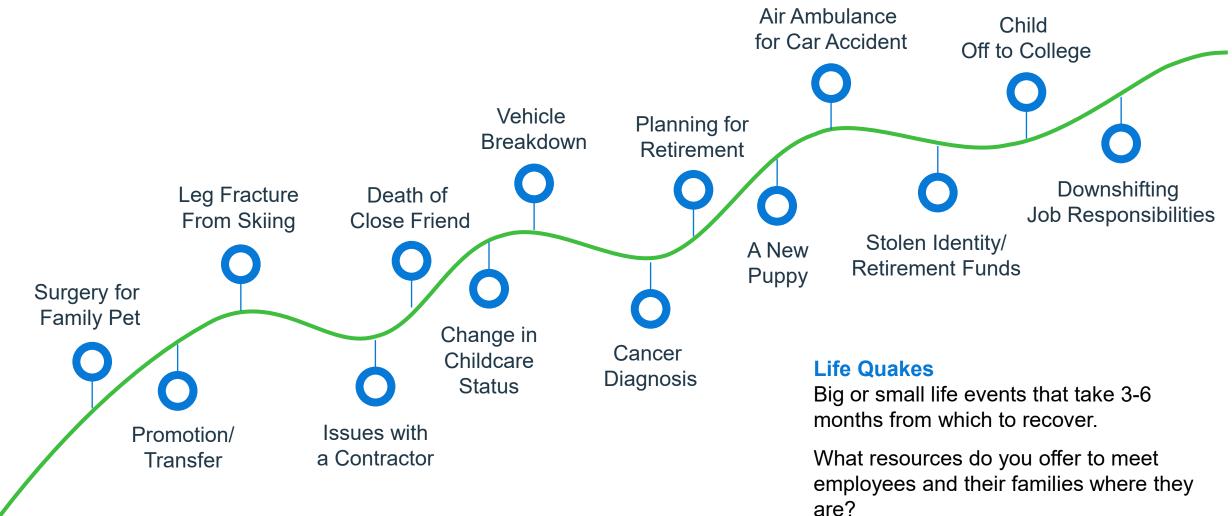


Dimensionalizing Employee Care



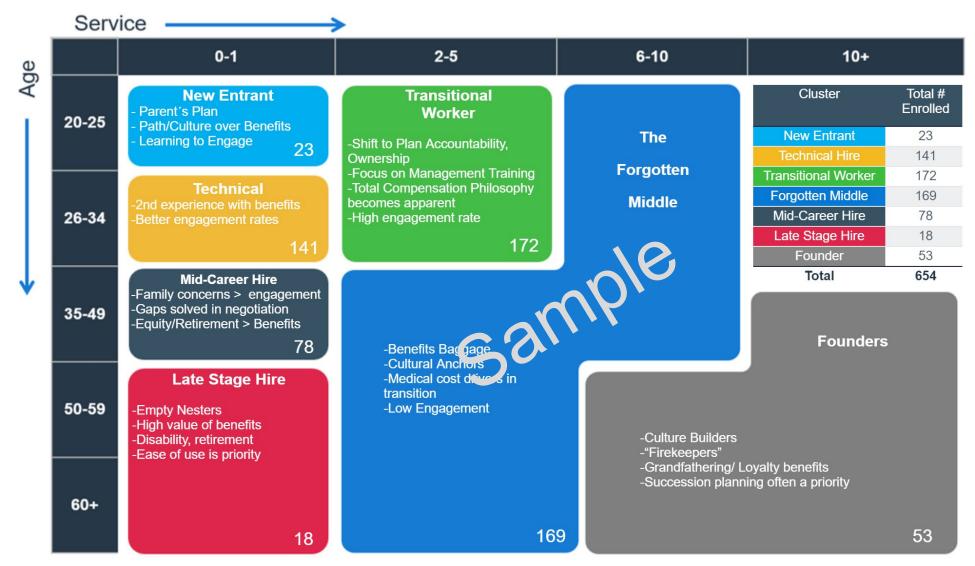
The Game of Life™





Do You Understand Your Population?





Benefits Personalization: By Employee



- Professional Development
- Early Wage Access
- Auto/Home
- Student Loan Services
- Car Warranty

New Hires / Transitional Talent

Sole Income Earners

- Disability
- Life Insurance
- Wellbeing Mental/Financial
- Workplace Loans / Early Wage Access
- Accident, Hospital Indemnity, Critical Illness
- Caregiver Support

- Long Term Care Insurance
- Executive Life Insurance
- Individual Disability Insurance
- Legal Coverage
- Professional Development
- Identity Theft / Cyber
- Critical Illness

High Net Worth

Nearing Retirement

- Long Term Care Insurance
- Permanent Life Insurance
- Identity Theft
- Legal Coverage

Benefits Personalization: By Generation



- Student Loan ServicesPet Insurance
- Wellbeing –
 Mental/Financial
- Identity Theft
- Early Wage Access
- Professional Development
- Legal Coverage
- Auto & Home Insurance

Gen Z

Millennials

- Accident & Hospital Indemnity Insurance
- Short Term Disability Insurance
- Life Insurance
- Workplace Loans

- Long-Term Disability Insurance
- Critical Illness Insurance
- Caregiver Support
- Workplace Loans
- Permanent Life Insurance

Gen X

Baby Boomers

- Long-Term Care Insurance
- Permanent Life Insurance
- Portable Coverage

Creating Better Experiences



6 Key Elements to Roadmap





- Recognize that every dimension of an individual's performance and health is interconnected.
- Identify the key success metrics that influence a person's ability to thrive — both at work and at home.
- Develop a comprehensive strategy to solve issues and prioritize needs.
- Eliminate the Insurance Mastery required to run a successful program.



Keeping workers in the communication loop helps them remain motivated and engaged. Employers with effective communications are 50% more likely to have lower turnover.

This means identifying the communication channels that their employees are most likely to use, which could comprise email, video, text, apps, mailings or live meetings. Meeting employees where they are with the channels they prefer is key: How organizations interrelate and transmit information is the lifeblood of its culture.



Employees are not at their best when they are preoccupied with their finances
— and that doesn't mean just preoccupation with retirement planning. While
more than 80% of workers like their employers' financial wellness
initiatives, only about a quarter of all companies offer such programs.

This leaves a majority of the workforce on its own when it comes to planning for their financial future. However, a holistic financial wellness strategy can offer a range of solutions customizable to the stage of life each employee is living.



More than 4 out of 10 employees identify development programs as the most important benefit they considered in their decision on where to work, even more than compensation.

Personalized training, mentorship programs and clear career paths are essential elements for attracting and retaining talent. Ensuring managers at all levels understand the importance that career development plays in engagement and satisfaction is as crucial as defining the path itself. Employees will not have a quality experience or even stay at the organization unless management supports their career aspirations.



An organization's culture is unique. Differentiating from competitors, proudly reflecting deeply held values and reinforcing those values through Total Rewards, management's actions and behavior are key to a sustainable culture. Culture is a significant factor in finding and keeping the right people: Nearly three-fourths of candidates want a better understanding of an organization's ethos and values before accepting a job, and a quarter of employees will quit if they're not satisfied with the culture.



Creating a positive experience takes more than just providing health benefits or ensuring people understand the employee assistance program. A holistic approach to wellbeing is critical, encapsulating physical, mental, fiscal and cultural wellbeing. Organizations that spend time planning for this are rewarded with an improved, highly productive culture.

Employee mental health has emerged as a key issue and area of opportunity to deliver more support. For instance, companies may want to create time off policies to address mental health or burnout.

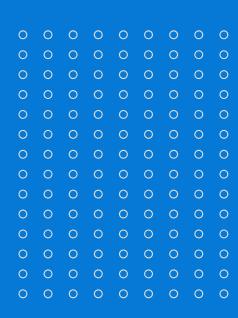


Help employees feel valued, accepted and connected with others. Doing so needs to be based in organizational policy. Safety is key, with employers creating a safe work environment and access to benefits that support employees' mental and physical health and protect their time.

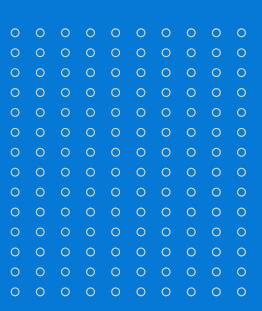
Can employees reliably get to work and feel safe leaving the workplace? Are they feeling happy with their work and accomplishments? Can employees keep their work and private lives separate? The answer to these questions is largely based on trust. Commitment to Diversity, Equity and Inclusion (DEI) principles is a clear foundation of building trust in the workplace.

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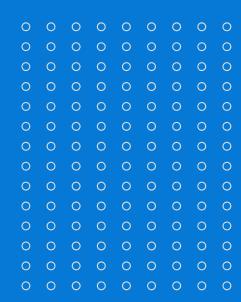
What was your biggest takeaway from today?

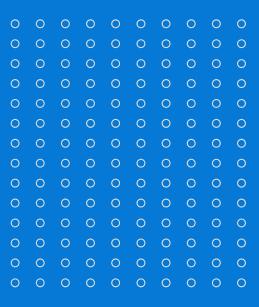


Presenter Evaluation











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